

American Hackney Horse Society, Inc.
Balance Sheet Prev Year Comparison
 As of December 31, 2020

	Dec 31, 20	Dec 31, 19
ASSETS		
Current Assets		
Checking/Savings		
General Checking...4613	23,970.93	25,742.79
General Savings 7036		
LBS Reserve/Carryover	9,365.88	9,365.88
USEF Grant	1,121.66	1,121.66
Youth Medallion	0.00	270.27
General Savings 7036 - Other	140,428.04	160,929.54
Total General Savings 7036	150,915.58	171,687.35
Merrill Lynch	614,330.88	536,594.09
Petty Cash Fund	565.00	565.00
Total Checking/Savings	789,782.39	734,589.23
Other Current Assets		
1299 · Undeposited Funds	3,945.00	0.00
Total Other Current Assets	3,945.00	0.00
Total Current Assets	793,727.39	734,589.23
TOTAL ASSETS	793,727.39	734,589.23
LIABILITIES & EQUITY		
Equity		
3010 · Unrestrict (retained earnings)	734,589.23	675,994.76
Net Income	59,138.16	58,594.47
Total Equity	793,727.39	734,589.23
TOTAL LIABILITIES & EQUITY	793,727.39	734,589.23

American Hackney Horse Society, Inc.
Profit & Loss Prev Year Comparison
 January through December 2020

	Jan - Dec 20	Jan - Dec 19
Ordinary Income/Expense		
Income		
110 · Administrative Fees		
111 · Corrections To Registrations	0.00	125.00
112 · Duplicated Certificates	1,200.00	1,100.00
114 · Name Changes	2,800.00	1,410.00
116 · Transfers	14,030.00	14,165.00
117 · Other (Fees, Rush, Penalty, Etc)	1,267.00	2,514.35
Total 110 · Administrative Fees	19,297.00	19,314.35
130 · Membership Dues		
132 · Individual Dues	44,135.00	45,050.00
133 · Life Memberships	2,000.00	3,000.00
134 · Junior Dues	2,445.00	2,722.50
135 · Other	600.00	0.00
Total 130 · Membership Dues	49,180.00	50,772.50
140 · Miscellaneous Income		
141 · Interest Income	96.13	219.82
142 · Parentage Verification Kits	15,305.00	17,245.00
143 · Stud Books	16.69	0.00
144 · Joe Harrod Scholarship Fund	-1,350.00	1,350.00
Total 140 · Miscellaneous Income	14,067.82	18,814.82
150 · Program Fees		
151 · LBS Fees	33,550.00	52,125.00
152 · National Futurity Fees	9,665.00	10,560.00
154 · Youth Medallion Fees	2,420.00	3,210.00
155 · Other - USEF Grant	0.00	2,277.00
157 · CH Program	150.00	50.00
158 · LBS Three-Year Old	5,770.00	5,850.00
159 · NBF Stallion Nominations	1,900.00	2,750.00
159.5 · NBF Mare Nominations	690.00	910.00
Total 150 · Program Fees	54,145.00	77,732.00
160 · Promotional Income		
162 · Trophy Sponsorship	2,400.00	1,800.00
163 · Other	0.00	30.00
163.5 · Hall of Fame/Social Event	250.00	6,125.00
164 · Convention - Silent Auction	0.00	658.30
165 · LBS Silent Auction	18,533.12	15,625.07
166 · LBS Grand Event	5,327.00	4,988.00
166.5 · LBS sponsors	6,300.00	9,500.00
167 · Donations	52,246.30	3,955.00
168 · LBS Raffle	300.00	6,600.00
Total 160 · Promotional Income	85,356.42	49,281.37
170 · Registration Fees Income		
171 · Horse/pony	8,070.00	9,175.00
172 · Imported Registrations	0.00	250.00
173 · Two-Year Old Reg. & older	5,799.50	7,450.00
174 · Prefix & Farm Registration	100.00	0.00
175 · Yearling Registration	3,250.00	2,100.00
Total 170 · Registration Fees Income	17,219.50	18,975.00
Total Income	239,265.74	234,890.04
Gross Profit	239,265.74	234,890.04
Expense		
210 · Administrative Expenses		
216 · Payroll Processing Fees	1,164.20	1,224.70

American Hackney Horse Society, Inc.
Profit & Loss Prev Year Comparison

03/02/21

January through December 2020

Cash Basis

	Jan - Dec 20	Jan - Dec 19
211 · Office Supplies	4,711.14	7,967.47
212 · Rent Expense	9,672.00	9,672.00
213 · Telephone Expense	4,375.04	4,512.80
214 · Utilities	801.92	947.10
215 · Educational Resource Center	0.00	1,000.00
217 · Donations in Memoriam	0.00	1,500.00
Total 210 · Administrative Expenses	20,724.30	26,824.07
220 · Bank And Financial Expenses		
221 · Bank Services Charges	139.71	225.00
225 · Returned Check Fees	-30.00	0.00
Total 220 · Bank And Financial Expenses	109.71	225.00
230 · Equipment Expenses		
231 · Computer Expenses	63.60	1,537.77
233 · Equipment Rental	4,091.87	4,866.22
235 · Office Equipment Expense	855.66	942.22
Total 230 · Equipment Expenses	5,011.13	7,346.21
240 · Insurance Expenses		
241 · Directors Liability	1,467.00	1,467.00
242 · General Business	2,421.83	2,468.90
Total 240 · Insurance Expenses	3,888.83	3,935.90
250 · Meeting And Conference Expenses		
252 · Convention Expense	3,301.17	1,273.51
254 · Meeting Expense - Other	0.00	3,122.92
Total 250 · Meeting And Conference Expenses	3,301.17	4,396.43
260 · Parentage Verification Expense	8,697.00	8,751.00
270 · Personnel Expense		
2713 · Health Insurance	4,220.81	3,328.27
2716 · Employer SS & MC	3,477.17	3,235.24
2717 · Employer ST & FED UMP Tax	368.63	443.84
273 · Lodging Expense	1,142.82	2,307.05
274 · Meals Expense	453.09	162.76
278 · Salary Expense	45,453.25	42,290.52
279 · Transportation Expense	93.63	998.12
Total 270 · Personnel Expense	55,209.40	52,765.80
280 · Postage And Freight Expense		
2811 · Postage/Freight - Other	0.00	487.66
282 · General Membership Postage	2,615.88	2,584.52
283 · Limited Breeders Stake-Postage	0.00	39.48
288 · Youth Medallion Postage	0.00	125.93
Total 280 · Postage And Freight Expense	2,615.88	3,237.59
290 · Printing Expense		
2911 · Printing Expense - Other	0.00	816.51
297 · Promotional · Printing Expense	0.00	2,948.68
298 · Stud Book · Printing Expense	2,879.00	0.00
Total 290 · Printing Expense	2,879.00	3,765.19
310 · Professional Expenses		
311 · Accounting Expense	1,375.00	1,375.00
312 · Dues And Subscriptions Expense	640.00	0.00
314 · License, Permits, And Fees	15.00	0.00
315 · Professional Exp - Computer/Web	1,285.86	1,485.38
Total 310 · Professional Expenses	3,315.86	2,860.38
320 · Promotional Expenses		

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321 · Horse Lingo-Advertising	8,400.00	8,400.00
325 · Youth Medallion - Advertising	350.00	0.00
326 · Promotional Display Booth	2,314.38	0.00
326.5 · Hall of Fame/Social Event	0.00	9,412.33
320 · Promotional Expenses - Other	1,309.10	6,141.48
Total 320 · Promotional Expenses	12,373.48	23,953.81
330 · Trophy And Awards Expense		
331 · Annual Awards Expense	3,361.08	3,094.58
332 · Class Sponsorship Exp	625.00	625.00
333 · UPHA Classic Trophy Expense	4,377.78	4,396.00
334 · Limited Breeder -Trophy Expense	427.00	436.63
335 · National Breeders - Trophy Exp	1,176.29	2,001.00
337 · Youth Medallion- Trophy Expense	3,892.53	3,993.02
338 · Trophy Expense - Other	338.25	401.48
Total 330 · Trophy And Awards Expense	14,197.93	14,947.71
340 · Miscellaneous Expenses- Payouts		
341 · Limited Breeders - Misc Expense	43,351.70	46,800.02
343 · National Futurity- Misc Expense	20,990.90	27,615.03
340 · Miscellaneous Expenses- Payouts - Other	1,019.06	0.00
Total 340 · Miscellaneous Expenses- Payouts	65,361.66	74,415.05
350 · Program Expenses		
351 · Limited Breeders - Program Exp	0.00	6,157.40
354 · Youth Medallion Program Exp	0.00	2,134.20
357 · LBS Grand Event Expense	14,107.72	12,554.58
Total 350 · Program Expenses	14,107.72	20,846.18
66900 · Reconciliation Discrepancies	0.00	0.00
Total Expense	211,793.07	248,270.32
Net Ordinary Income	27,472.67	-13,380.28
Other Income/Expense		
Other Income		
Change in portfolio market valu	27,322.37	66,297.63
Dividends/Interest Income	13,697.05	14,494.26
Total Other Income	41,019.42	80,791.89
Other Expense		
investment advisory fees	9,353.93	8,817.14
Total Other Expense	9,353.93	8,817.14
Net Other Income	31,665.49	71,974.75
Net Income	59,138.16	58,594.47