

2013 AHHS Profit & Loss

1/1/2013 - 12/31/2013

INCOME:

Administrative Fees

Correction To Registrations	75.00
Duplicated Certificates	500.00
Name Changes	2,200.00
Transfers	13,595.00
Other	770.00

Advertising Income

Business Card Ads	50.00
Classified Ads	200.00
Stud Book Ads	0.00
Newsletter Ads	0.00
Other	310.03

Membership Dues

Family Dues	7,525.00
Individual Dues	22,045.00
Life Memberships	0.00
Junior Dues	895.00
Other	18,464.88

Miscellaneous Income

Interest Income	74.21
Parentage Verification Kits	19,145.00
Stud Book	0.00
Other	1,211.28

Program Fees

LBS Fees	40,175.00
LBS Three Year Old	7,360.00
National Futurity Fees	29,850.00
4 & 5 Year Old Futurity	0.00
LBS Futurity Stallion Nominations	2,000.00
Youth Medallion Fees	2,400.00
Open Competition	255.00
CH Program	850.00
Other	90.00

Promotional Income

Auction (Tack)	41,760.22
Trophy Sponsorships	2,800.00
Other(Raffle/Conv Donations)	1,855.00
Convention Registration	0.00

LBS Silent Auction	2,631.50
LBS Grand Event	6,780.00
Donations	6,848.51
Other	800.00

Registration Fees

Horse/Pony	8,805.00
Imported Registrations	300.00
Two-Year Old Reg. & Older	4,800.00
Prefix and Farm Registrations	0.00
Yearling Registrations	1,240.00
Other	1,175.00
Registration Fee Income - Other	0.00

Total Income **249,835.63**

EXPENSES:

Administrative Expenses

Office Supplies	2,691.64
Rent Expense	9,112.50
Telephone Expense	5,395.47
Utilities	665.21
Adm. Expenses - Other	797.96

Bank & Financial Expenses

Bank Service Charges	89.20
Return Check Fee	0.00
Credit Card Fee	107.00
Interest Expense	57.44
Bank & Financial Expenses	0.00

Equipment Expenses

Computer Expense	31.79
Maintenance & Repair	0.00
Office Equipment Expense	880.62
Equipment Rental	3,653.22
Other	0.00

Insurance Expenses

Directors Liability	1,718.68
General Business	0.00
Insurance Other	394.00

Meeting & Conference Expenses

Board Meeting Expense	154.20
Convention Expense	4,388.66
Other	0.00

Parentage Verification Expenses

Parentage Verification Lab Testing	9,710.00
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Personnel Expenses

Life Insurance	91.00
Dental Insurance	374.66
Health Insurance	10,409.82
Employers SS & MC	3,628.66
Employers St & FED UMP Tax	2,234.18
Workers Compensation	1,481.60
Meals Expense	305.43
Lodging Expense	189.75
Salary Expense	46,250.72
Transportation Expense	211.31
Contract Labor Expense	764.50

Postage

Postage/Freight - Other	193.18
Directory Postage	0.00
General Membership	1,704.95
Limited Breeders Stake	0.00
National Futurity - Postage	0.00
Newsletter	0.00
Promotional	0.00
Freight Expense	0.00
Youth Medallion Postage	0.00

Printing

Printing - Other	459.94
General Membership	606.15
LBS	0.00
Newsletter	0.00
Directory Printing	0.00
Promotional Printing	0.00

Professional Expenses

Professional Expenses	4,537.52
Licenses, Permits & Fees	219.57
Accounting Expense	340.00
Dues, ans Subscription Expense	950.00
Other	0.00

Promotional Expenses

Advertising - General Membership	100.00
Promotional - Other	36.00
Breyer Fest/Display Booth	500.00

Trophy & Awards Expenses

Annual Awards Expense	227.68
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Trophy Expense - UPHA	400.00
Trophy Expense - LBS	388.38
Trophy Expense - National Fut.	1,100.00
Class Sponsorship	625.00
Other	226.00
Youth Medallion	0.00

Miscellaneous Expenses - Payouts

LBS	29,636.56
National Futurity	44,050.68
4 & 5 Year old Futurity	0.00
Miscellaneous - Membership	250.00
UPHA - Misc Expense	0.00

Program Expenses

Limited Breeders - Program Exp.	5,066.94
Program Exp. - Other	5.50
Program Exp. - NBF Other	332.50
LBS Tack Sale Expense	38,775.92
LBS Grand Event Expense	5,388.49
Payroll Expense	1,182.50

Total Expenses	243,092.68	
Net Profit		6,742.95

Adjustments:

Income:

LBS	40,175.00
Futurity	29,850.00
4 & 5 Year Old	0.00
3 Year Old LBS	7,360.00
2014 Stallion Nom.	2,000.00
LBS Silent Auction	2,631.50
LBS Tack Sale	41,760.22
USEF Donation	3,301.00

127,077.72

Expenses:

LBS	29,636.56
Futurity	44,050.68
4 & 5 Year Old	0.00
LBS Tack Sale	38,775.92

112,463.16

Adjustments (Income)

Administrative Fee LBS	2,328.96
	137.27
	1,000.00
Administrative Fee NBF	2,210.00

5,676.23

Net Loss	-2,195.38
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